



Certified Master Dealer® Application

MARCH 22-24, 2012

Deadline for application: March 1, 2012

The following questions must be answered completely. Any applications received with unanswered questions will be returned for completion prior to consideration for approval.

Name (First, MI, Last)

Company Name and Title/Position

Mailing Address

NIADA Membership #

City State Zip Code

Phone Number

Fax Number

State Dealer License Number

Email Address

Website Address

THE FOLLOWING REQUIRED DOCUMENTATION MUST BE INCLUDED WITH THIS APPLICATION:

- ◆ A short biographical sketch describing your professional experience over the last five years. (If you have been a licensed dealer for more than five years you may list the date you founded your dealership and include only other pertinent information you wish to disclose);
- ◆ Current Dealership financial statements. Note: Financial Statements will be safeguarded and made available to third parties only with your specific written authorization. Please see the Authorization to Release Financial Information;
- ◆ The number of units you sold in the preceding 12 months or in a defined 12-month period;
- ◆ Three letters of recommendation.

PLEASE ANSWER ALL OF THE FOLLOWING QUESTIONS:

- 1. Are you the "named" or one of the "named" dealer principal(s) of the dealership (Corporate Officer)? Yes No
- 2. Are you a NIADA member in good standing? Yes No
How many years have you been a member? years
- 3. Are you approved or licensed as an automobile dealer by your state and/or local unit of government? Yes No
- 4. Have you ever been convicted of a felony? Yes No
If yes, please explain. (Use back of this page)
- 5. Is your established place of business occupied by you, as a dealer principal, continuously on a regular basis? Yes No
- 6. Are books and records kept at that location? Yes No
- 7. Is your "majority share of business" transacted at that location? Yes No
- 8. Are your business hours posted? Yes No
- 9. Are your business hours consistent with state regulations? Yes No
- 10. How many passenger cars and/or trucks do you maintain in inventory on a continuous basis?
 What is your average "turn" per month?
- 11. Do you retail or lease 240 units per year or have annual gross sales of at least \$1,000,000.00?
 Yes No
- 12. Do you have a minimum of five years automobile retail experience as a dealer principal?
 Yes No

Submit application with nonrefundable fee of \$195.00 to: Georgia Brown, NIADA, 2521 Brown Boulevard, Arlington, TX 76006

METHOD OF PAYMENT:

Enclosed is a check made payable to "NIADA Foundation"

Visa MasterCard American Express Discover

Card # _____

Cardholder's Name _____ Expiration Date _____ Security Code _____

Cardholder's Signature _____

For Office Use Only

Approved by _____ Date _____