



Annual Scholarship Program  
National Independent Automobile Dealers Association Foundation  
Application Form



NATIONAL INDEPENDENT  
AUTOMOBILE DEALERS ASSOCIATION  
FOUNDATION

**Annual Scholarship Program  
National Independent Automobile Dealers Association Foundation**

The National Independent Automobile Dealers Association Foundation was founded in 2006 by the National Independent Automobile Dealers Association, a 70 year old trade association, to “improve the independent motor vehicle industry by informing and educating consumers of the general public and training individuals associated with our industry.”

Historically, the association’s scholarship program was the responsibility of the NIADA’s Auxiliary. Now, as an IRS approved 501(c)(3) non-profit organization, the Foundation has assumed the oversight of the scholarship program’s functions. Four regional scholarships are awarded each year. The regions and states are as indicated below.

**REGION I:** Maine, Vermont, New Hampshire, Massachusetts, Connecticut, Rhode Island, New York, Pennsylvania, New Jersey, Delaware, Maryland, Virginia, West Virginia, Indiana, Ohio, and Michigan.

**REGION II:** Kentucky, Tennessee, North Carolina, South Carolina, Georgia, Florida, and Alabama.

**REGION III:** North Dakota, South Dakota, Minnesota, Wisconsin, Illinois, Iowa, Missouri, Kansas, Nebraska, Oklahoma, Arkansas, Louisiana, Mississippi, and Texas.

**REGION IV:** Washington, Oregon, California, Nevada, Idaho, Montana, Wyoming, Utah, Colorado, Arizona, New Mexico, Alaska, and Hawaii.

The Foundation invites you as an eligible student to complete this application in pursuit of scholarship funds to be paid to the college of your choice in Fall 2019. Applications must be **POSTMARKED no later than March 8, 2019, AND received no later than March 22, 2019.**

**Eligibility Criteria:**

You must

- (1.) Be classified as a high school senior during the current 2018-19 school year and legally reside in one of the 4 regions indicated above.
- (2.) Have maintained an outstanding academic achievement record as reflected by an official high school transcript; and
- (3.) Demonstrate an aptitude for college work as measured by SAT or ACT scores.

**Application Process:**

Submit the completed application form with the required attachments in a **10 inch X 13 inch envelope**, with adequate postage to:

**Scholarship Selection Committee  
NIADA Foundation  
2521 Brown Blvd.  
Arlington, TX 76006**

**All information MUST be included with the original application. No additional information will be accepted at a later date or if sent separately.**

Staff will review the applications for completeness and will forward them to the Scholarship Selection Committee within NIADA and at Northwood University in Midland, Michigan. They will be reviewed by region. One applicant will be selected from each of the four NIADA regions based on the merit of his/her scholarship application and will be notified by the Foundation office by mid-May 2019.



2521 Brown Boulevard

Arlington, TX 76006

Scholarship Application Form  
2018-2019

Please type or print legibly.

Region \_\_\_\_\_

Name (first, middle, last) \_\_\_\_\_

Home Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ County \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_

Name of Parents or Guardian \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Name of High School \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Dates of attendance and graduation \_\_\_\_\_

Other high schools attended (names and addresses) \_\_\_\_\_

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Please provide the following information. Additional pages may be attached as necessary.

Extracurricular activities, offices and accomplishments \_\_\_\_\_

Awards and Distinctions \_\_\_\_\_

Community Involvement \_\_\_\_\_

*Employment History* \_\_\_\_\_

*Career Goals* \_\_\_\_\_

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Universities/Colleges to which you are applying for admission \_\_\_\_\_

Projected areas of study \_\_\_\_\_

Hometown newspaper \_\_\_\_\_

Newspaper website or mailing address \_\_\_\_\_

**REQUIRED ESSAY (Minimum 1200 words)**

The used motor vehicle industry is evolving based on advancements in technology and how consumers are using these innovations, specifically millennials. Used motor vehicle dealers are adapting to changes in advertising, customer tracking, use of mobile technology, trust and transparency in the sales cycle, social media, and much more. Additionally, the evolution of ride hailing services, rental and subscription based transportation, ride sharing and autonomous vehicles offer alternatives to traditional vehicle ownership. As millennials enter the workforce, they are forcing innovation and influencing conventional dealership operations by affecting the idea of what future transportation might look like.

**Explain in detail how you believe the growing popularity in alternative transportation models mentioned above will affect vehicle ownership in the future and how the used motor vehicle industry can leverage advancements in technology to stay ahead of these changes and meet customer demands. What evidence is there to suggest and support your theory? Please conclude your essay by specifically sharing your interest in the automotive industry and the role you wish play in it.**

**ADDITIONAL REQUIRED ATTACHMENTS**

1. Official high school transcript.
2. SAT or ACT Scores Report (may be included on transcript).
3. Letter(s) of recommendation (no more than 5) from high school counselor, principal, teacher, employer, etc.

**I, as the scholarship applicant, certify that the enclosed information is correct to the best of my knowledge. I hereby grant the National Independent Automobile Dealers Association Foundation permission to release this information, including the required attachments, to the Scholarship Selection Committee.**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date