ALABAMA

DEALERS AUTO AUCTION OF HUNTSVILLE
2625 US Highway 72 • Athens, AL 35613
P: 256.232.1021  F: 256.232.8022
www.dealersauto.com

General Manager: Roger Fields
Sales Manager: Somer DeLorenzo
Sales Representative: Bruce Jenkins
Fleet/Lease Manager: Missy McCormack
Credit Acceptance Manager: Angela Mahan

SALE DAY INFORMATION: Every Tuesday at 1:00pm CST. 500+ consignments every week from new and used car dealers, fleet/lease, and repossessions. Large consignment of new car consignment and fleet lease. Quarterly - Specialty Sale Every Quarter 3rd Friday Front line Ready.

CONNECTICUT

CENTRAL AUTO AUCTION
CLOSEST INDEPENDENT AUTO AUCTION TO NEW YORK CITY
185 Welton Street • Hamden, CT 06517
P: 203.767.2277  F: 203.767.8564
www.centralaau.com

President/General Manager: Peter Saldamando x101
VP/Office Manager: Sally Saldamando x102
Fleet/Lease Manager: Ron Richman x105
Online Coordinator: Cat Rodriguez x133
Simulcast Coordinator: Elise Gallup X10

SALE DAY INFORMATION: Live Dealer Sale: Tuesday 10:30am. All lanes. all vehicles on Simulcast. Featuring: Dealer Consignment, Fleet/Lease, Repo’s, Absolutes, Donations, Municipal and INOPS. Proud Member NAAA, Check & Title Insurance, Auto Check, AutoMIS, Floor Plans: NextDoor Capital, ACF, AutoUse, Credit Cards, Full Service Facility, Mechanical, Body Shop, Transportation, PSI, PDR, windshield repair “First CI Sale Of The Week - Fresh Cars, Fresh Buyers”. www.centralaau.com.

COLORADO

DEALERS AUTO AUCTION OF THE ROCKIES
“Moving You Forward”
7715 York Street • Denver, CO 80229
P: 303.289.7716  F: 303.289.8655
www.daaroockies.com

Executive Vice President: Michele Noblett
Director of National Accounts: Shelly Frank
Fleet/Lease Manager: Danielle Runke

SALE DAY INFORMATION: Every Thursday at 9:00am MST (Dealers Only), Featuring: Enterprise Rent-A-Car, Credit Acceptance/VR’s, CPS, United Auto Credit, Emkay, and 1000+ Dealer Consignment each week. Online platforms include Edge Pipeline, OVE, & Smart Auction.

FLORIDA

BSC AMERICA TALLAHASSEE AUTO AUCTION
5249 Capitol Circle, SW • Tallahassee, FL 32305
P: 850.878.6200  F: 850.942.9830
www.bescameric.com

tmyrick@bscamerica.com

President/General Manager: Thomas Myrick
Firefighter/Lease Manager: Michael Burke
Online Coordinator: Rick Fortier x102
Simulcast Coordinator: Elise Gallup x10

SALE DAY INFORMATION: Live Dealer Sale: Thursday 10:30am. All lanes. all vehicles on Simulcast. Featuring: Dealer Consignment, Fleet/Lease, Repo’s, Absolutes, Donations, Municipal and INOPS. Proud Member NAAA, Check & Title Insurance, Auto Check, AutoMIS, Floor Plans: NextDoor Capital, ACF, AutoUse, Credit Cards, Full Service Facility, Mechanical, Body Shop, Transportation, PSI, PDR, windshield repair “First CI Sale Of The Week - Fresh Cars, Fresh Buyers”. www.bescameric.com.

FLORIDA

DYER AUTO AUCTION
861 1st Street • Dyer, IN 46311
P: 219.865.2368  F: 773.731.6181
www.dyerconsumers.com

Contact: Mike Dean

SALE DAY INFORMATION: Monday 8:00am. All lanes. all vehicles on Simulcast. Featuring: Dealer Consignment, Fleet/Lease, Repo’s, Absolutes, Donations, Municipal and INOPS. Proud Member NAAA, Check & Title Insurance, Auto Check, AutoMIS, Floor Plans: NextDoor Capital, ACF, AutoUse, Credit Cards, Full Service Facility, Mechanical, Body Shop, Transportation, PSI, PDR, windshield repair “First CI Sale Of The Week - Fresh Cars, Fresh Buyers”. www.dyerconsumers.com.

SOUTHERN AUTO AUCTION
America’s Largest Independent Auction
4,000 Vehicles - Every Wednesday Since 1947
161 South Main Street • P.O. Box 389
East Windsor, CT 06088
P: 860.292.7500  F: 860.292.7598
www.saa.com

Owner: Larry Tribble
Vice President: Rick Nadeau
National Sales Manager: Scott Rodgers
Marketing Director: Marnie Schrauder


INDIANA

CLARK COUNTY AUTO AUCTION
1000 Auction Lane • Jeffersonville, IN 47130
P: 812.283.5555  F: 812.288.0834
www.clarkcountyauction.com
Member of NAAA & NIADA Serving the Louisville, KY Metro Area

President/Owner: Matt Fetter
Sales Manager: Paul Fetter
F/L Repo: Kurt Armstrong
Online Sales: Debbie Walters

SALE DAY INFORMATION: Every Wednesday 2:30pm. Established in 1982 – 7 Lanes – 700+ Vehicles Weekly. CCCA recently completed a brand-new world class 44-acre facility, which includes a five lane service building and a three lane reconditioning center. Conveniently located 4 miles from Downtown Louisville, KY. Fleet/Lease and Repos from: Auto Trakk, Avis Budget, Enterprise Vehicle Exchange, Enterprise F&I Exchange, U-Haul, United Auto Credit, BB&T/Regional Acceptance, Tidewater Motor Credit, Stream, Source One, General Acceptance Corp, Personal Finance, Springfield Financial, Location Services, Credit Acceptance Auto Truck FCU, Chemco FCU, First Harrison Bank, Fort Knox FCU, Jefferson County FCU, Commonwealth FCU, Kembra Louisville FCU, Transend FCU, L&N FCU, Kentucky Employees FCU, Beacon FCU, Park Community FCU.

DYER AUTO AUCTION
641 White River Lane • Dyer, IN 46311
P: 219.865.2368  F: 773.731.6181
www.dyerauction.com

Contact: Mike Dean

SALE DAY INFORMATION: Monday 8:00am. All lanes. all vehicles on Simulcast. Featuring: Dealer Consignment, Fleet/Lease, Repo’s, Absolutes, Donations, Municipal and INOPS. Proud Member NAAA, Check & Title Insurance, Auto Check, AutoMIS, Floor Plans: NextDoor Capital, ACF, AutoUse, Credit Cards, Full Service Facility, Mechanical, Body Shop, Transportation, PSI, PDR, windshield repair “First CI Sale Of The Week - Fresh Cars, Fresh Buyers”. www.dyerauction.com.

2020 NIAA/NAAA AUCTION DIRECTORY LISTING PACKAGES

Option A: $860 yearly
- (paid up front for the year by Nov. 15)
- full contact info
- up to three employee lines
- all sale dates and times
- up to 10 consignor notations
- one color logo

Option B: $840 yearly
- (paid up front for the year by Nov. 15, $70/month)
- full contact info
- up to five employee lines
- all sale dates and times
- unlimited consignor notations
- up to three color logos

To list your auction in this directory or for more information, contact Staci King at 817.640.3838 or staci@niada.com.
INDIANA AUTO AUCTION
4425 W. Washington Center Rd
Fort Wayne, IN 46818
P: 260.489.2776 F: 260.489.5476
www.indianaautoauction.net
Managing Partner: Kevin Brown
Fleet Lease Operations Manager: Mike Ray
Sales Manager: Robin Nickels

SALE DAY INFORMATION:
Thursday Consignment Sale: Reposs 10:00am, F/L 10:30.

KANSAS

MID KANSAS AUTO AUCTION
4776 S. Santa Fe St. • Wichita, KS 67211
P: 316.500.7700 F: 316.500.7701
www.mksaa.com
Owner: Mark Ottley
General Manager: Trevor Ottley
Fleet Sales Manager: Morgan MacKey
Office Manager: Jen Symens

SALE DAY INFORMATION:
Every Wednesday at 9:30 am.

LOUISIANA

LOUISIANA’S 1ST CHOICE AUTO AUCTION
1830 Woodside Road • Hammond, LA 70401
P: 985.345.3302 F: 985.345.5735
info@lafcaau.com www.lafcaau.com
Managing Partner: John Poteet
Auction Manager: Matt Almbror
General Sales Manager: Jacob Warren
Fleet Lease Manager: Michael McCollum

SALE DAY INFORMATION:
Tuesday Consignment Sale: 8-45am. Established in 2002, we are an innovative, 8 lane auction running 800 units weekly, 100% simulcast, 33 acres, 24-hr hour secured site, floor planning. Post Sale inspections available, recon shop including a state of the art carwash, transportation, Travel Assistance, Auction Access, Edge Pipeline, Dealshield. Located conveniently between Baton Rouge & New Orleans where I-12 & I-55 intersect. 2018 & 2019 NAAA Southern Chapter Auto Auction of the year and 2011, 2015 & 2018 ARI Auction of the year. Consignors include: 1st Investors, FLEXCO, EXETER, Hancock Bank, Location-Services, Mike Albert Leasing, North American Financial, OneMain, PAR North America, Prestige Financial, United Auto Credit (UAC), ARI, Avis/Budget, Meridian, Immense Selection of new cars trades, We offer Auction Pipeline, OVE & OPEX lane selling. We Sell 355/24/7!

MICHIGAN

FASTLANE AUTO EXCHANGE
3184 W Coldwater Road • Mount Morris MI 48458
P: 810.788.3037 F: 810.471.3048
www.fastlaneautoexchange.com
Owner/Operator: Greg Price
Fleet/Lease Manager: Angie Hendley
Upstream Sales Coordinator: Jake Campbell

SALE DAY INFORMATION:
Every Wednesday at 10:00 pm. Independently owned and operated celebrating our 42nd year anniversary. State of the art reconditioning and mechanical facility. Remodeled and expanded auction building offering 8 lanes weekly on secured 73 acre facility. Upstream service powered by FastLane Live offering online sales on Smart Auction, OVE, Open Lane & Truck. Featuring: New Car, Trucks, Fleet Lease accounts to include: ACC, Advia, Brite Financial, Mike Albert Lse, Merchants Fleet Management, Stream, and more. Fastlane Auto Exchange is the fastest growing auction in the Mid-West Powered by YOU the dealer!

MASSACHUSETTS

AMERICA’S AUTO AUCTION BOSTON
40 Charter Way • North Billerica, MA 01862
P: 978.598.6500 F: 978.591.5033
Lynnwayautoauction.com
Américasucauction.com
Managing Director: Jim Lamb
General Manager: Richie Delfino

SALE DAY INFORMATION:

MARYLAND

BEL AIR AUTO AUCTION
4805 Philadelphia Road • P.O. Box 200
Belcamp, MD 21017
P: 410.979.7950 F: 410.272.2361
www.bsccamerica.com
Owners: The Nichols Family
Gen. Manager: R. Charles Nichols
Cust. SVC. Manager: Jimmy Rufenstein
Sales Manager: Christina Shepard
Floorplan Manager: Steve Bradley
Dealer Consignors: Michelle Nichols-Neff
Transportation Manager: Paul Weekes
VP of Fleet Operators: Cindy Mitchell
Director of Operations: John Capeci
Salvage Manager: Tommy Rogers
Online Manager: Jennifer Friedel

SALE DAY INFORMATION:
Belcamp Location: Thursday – 8:00am – Car & Truck Auction of Maryland Repo Sale (open to the public) 9:00am – featuring 2,000 units weekly from Allicy, American Credit Acceptance, ARI, Bank of America, BB&T, C&G, Chrysler Capital, Element, Enterprise, GM Financial, Hyundal Financial, KIA Financial, M&T Bank, Mike, One Automotive Group, Regional Acceptence Corp., Santander, U-HAUL, and many more. Transportation, Recon & Mechanic Shop on site. Post Sale Inspections are available. Signature Partner for OVE.com and Smart Auction Discounted hotel rates & airport pickup available. Tuesday – 9am GSA Sale – monthly, Wednesday 10am GM Financial Closed Bi-Weekly. Clayton Station: Thursday – 6-30am Rental Wrecks. Donations, F/L & Dealer Consignment. Tuesday – 9-00am Equipment Sale followed by Power Sports Sale 2nd Tues monthly.

MICHIGAN

GREAT KALAMAZOO AUTO AUCTION
900 North US 131 • Schoolcraft, MI 49087
P: 269.678.4542 F: 269.478.3037
Website: greaterkalamazoaoa.com
General Manager: Eric Wagner
Dealer Sales Manager: Andrea Chapin
Operations Manager: Alex Baker
Fleet Lease Manager: Tim Schiebeck
Repo Manager: Kurt Wiggers
Office Manager: Stephanie Putman

SALE DAY INFORMATION:
Every THURSDAY at 9am (EST). FastStart Sale (vehicles less than $7,000) Biweekly. Early Bird Repo Sale, and Video Inop Sale Biweekly. Weekday at 10am (EST), featuring hundreds of Independent and New Car Dealer Traders, Fleet Lease, Reposs, Donations, and Inop. Proud Member of NAAA & NADA. We feature vehicles from WHEELS Inc. Automotive Rentals Inc. Leaseplan USA. Credit Acceptance, World Omni, Allied Solutions, Emkay, Union Leasing, Tamaroff Leasing, Motorlease Corporation, Merchants Fleet, Enterprise, Express Car & Truck, Avis Budget Group, First Investors, Fleet Street Remarketing, plus other bank repos and credit unions. Online Platforms include Edge Pipeline, OVE and SmartAuction. XL Online & XL Funding available. 8 lane auction facility on 60 acres which is paved & fenced. 8 bay reconditioning facility. Upstream service powered by Upstream Live offering online sales on Smart Auction, OVE, Open Lane & Turn. Featuring: New Car, Trucks. Fleet lease accounts to include: ACC, Advia, Brite Financial, Mike Albert Lse, Merchants Fleet Management, Stream, and more. Fastlane Auto Exchange is the fastest growing auction in the Mid-West Powered by YOU the dealer!
**MINNESOTA**

**MID-STATE AUTO AUCTION**
310 Bach Avenue • P.O. Box 100
New York Mills, MN 56576
P: 218.385.3777  F: 218.385.3232
Toll Free: 800.458.5506
www.msaaym.com • info@msaaym.com
Owner: Rob Thompson
President: Brandon Thompson

**SALE DAY INFORMATION:**
Consignment Sale - Four Lanes - Friday 10:00am, Featuring: GSA, Fleet Street, United Auto Credit Corp, Caprock, Meridian, SouthBay, Ottertail Power Company, Wat Lease, NJ Service Coop, Banks & Credit Unions, Businesses, Police & Sheriff, CARS, and dealer consignment.

**MISSISSIPPI**

**DEALERS AUTO AUCTION OF JACKSON**
1657 Old Whitfield Road • Pearl, MS 39289-7509
P: 601.956.2700  F: 601.956.5803
www.dealersauto.com

**General Manager:** John Tidmore  
**Sales Manager:** Steve Van Every  
**Fleet Manager:** Spence Couch

**SALE DAY INFORMATION:**
Every Tuesday at 9:45am, Featuring: Automotive Rental/Lease, and independent dealers. Damaged & Disabled Sale: Every Tuesday at 9am. Tuesdays Specialty Sale: 3rd Tuesday of each month. Government Auctions: 1st Tuesday of each month at 10:00am. Featuring: State

**LONG BEACH AUTO AUCTION**
8494 County Farm Rd. • Long Beach, MS 39560
P: 228.452.2030  F: 228.452.9588
www.ibaa.com

**General Manager:** Bryan Morris  
**Office Manager:** Ann Ford  
**Fleet Lease Managers:** John Eaton, Jeff Bryan

**SALE DAY INFORMATION:**
Every Wednesday at 1:30PM. Specialty IRVs, boats etc. J&J Damaged Sale at 10 AM on the second and fourth Wednesday of each month. New car trades, fleet lease, repos, and more! Featuring: AFC, Bank of America, BB&T, CarBucks, Coastal Dealer Services, City Auto Finance, CAR Financial Services, Ford Credit, FX Floorplan Express, FM Financial, NextGear Capital, Nissans NMAC, SunTrust, Westlake Flooring Services, & many more!

**NEW HAMPSHIRE**

**NEW HAMPSHIRE AUTO AUCTION**
Exit 4 off Interstate 93 • 6 Action Boulevard  
Londonderry, NH 03053
P: 603.437.5700  F: 603.437.5800
www.naha.com

**President:** William P. DeLuca III  
**General Manager:** Steven DeLuca

**Director of Fleet Lease:** Bill Hoover  
**Sales & Marketing Manager:** Marisa DeLuca

**SALE DAY INFORMATION:**
Thursday 9:15am Featuring: 6 Auction Lanes, 2 Fleet/Lease Lanes. 1200 Plus Units including Large Dealer Consignment. Floor Plan Financing Available through Auto-Use, AFC, Citizen’s Bank, Sovereign Bank & More. A large number of Fleet/Lease accounts (call for details). Mechanical Repair, Reconditioning & Transportation Facilities, 10 Minutes South of Manchester Airport. 40 Minutes North of South Beach. Member NAA, AVA, IAA, NIADA, NEIA, IARA & Auction Pipeline.

**NORTH CAROLINA**

**GREENSBORO AUTO AUCTION INC.**
3907 West Wendover Ave • Greensboro, NC 27407
P: 336.299.7777  F: 336.854.2689
www.greensboroaa.com

**Owner:** Dean Green  
**General Manager:** Jerry Barker  
**Assistant General Manager:** Kim Joyce  
**Fleet/Factory Manager:** Kelly Rodriguez  
**Marketing Manager:** Chrsissy Connor

**SALE DAY INFORMATION:**
3,000 VEHICLES EVERY WEDNESDAY! Damaged & Disabled at 8:15am, Fleet/Lease/Consignment Lanes begin at 9:00am to 9:30am. 10 Selling Lanes. All Lanes Equipped with Simulcast. FCA Remarketing Sales every other Wednesday at 11:30am. Ford Factory every other Tuesday at 10am, view our website at www.greensboroaa.com/calendar for sales dates and details. Simulcast unlimited on sale date. 1,850+ vehicles 7 days a week. 2020-2023 Ford, Ford Factory, Lincoln, Mercury, and more! Featuring: Ford Motor Credit, Nissan & Infiniti Remarketing Services, Ally, TD Auto Finance, GM Financial, Hyundai Finance, Kia Finance, SE Toyota, Enterprise, Avis Budget, GSP Transportation, Mitsubishi, Hertz, Bank of America and many more fleet/lease and finance companies along with 7 dealer Consignment Lanes. Transportation & Floor plan assistance available on site. Main Facility – Wendover Ave., Greensboro – Kia sales the first Wednesday of every month, Toyota Factory and Hyundai Factory as inventory permits.

**OHIO**

**COLUMBUS FAIR AUTO AUCTION**
4709 Greenville Road • Columbus, OH 43207
www.cfaa.com

**President and Chief Operating Officer:** Greg Levi  
**Chief Executive Officer:** Alex Jacobs  
**Chief Information Officer:** Steve Wycoff  
**President of Sales:** Tim French  
**Director of Operations:** Jeff Geegar

**Director of Dealer Sales:** Josh Koronich  
**VP of Fleet Services:** Annie Wheatley

**SALE DAY INFORMATION:**
WEDNESDAY - Consignment Sale 1pm; Lease Sale 9am; Repo Sale 7pm; Float Sale 9:30am on the second last Wednesday of every month. Featuring: Ally Auto Remarketing, GM Financial Remarketing, AutoNow, Automotive Resources, Avis/Budget, Budget Truck, Byers Car Rental LLC, JP Morgan Chase, Enterprise Holdings, Kambro Credit Union, Nicholas Financial, Subaru of America, U-Haul, Westlake Financial, Merchants, Kia Motors America, Ricart Automotive, Lindsay Honda and Acura, Auto Now, Witt-Patt Credit Union, CNAC, United Auto Credit Union, DayMet Credit Union, Firelands Credit Union, Tracit Financial Services, and more.

**STATE LINE AUTO AUCTION**
8403 Talmadge Hill South • PO Box 351  
Waverly, NY 13882
P: 607.585.8581  F: 607.585.8659
www.statelineauto.com

**President/Owner:** Jeff Barber  
**Commercial Accounts:** Neal McEwen  
**Sales Manager:** Jim Terwilliger  
**Dealer Relations Manager:** Bernie Andrews  
**Online Sales Manager:** Greg Henderson

**SALE DAY INFORMATION:**
8 Lanes Every Friday at 9:20am, Featuring: GSA, Lexus Financial Services sale on Fridays as scheduled, Consignors & Features; Ally, Auto Financial Group, Avis Budget Group, Consolidated Asset Recovery Systems, Inc., Consumer Portfolio Services/PSI, Credit Acceptance/VRS, defi SOLUTIONS, Emkay, Enterprise, ESL Federal Credit Union, First Investors, Five Star Bank, Gateway One Lending and Finance, GM Financial, GM Sponsored, KeyBank, Merchants Automotive Group, Mercury, Subaru of America, U-Haul, United Auto Credit Corp (UACC), World Omni, and more.

**NEW YORK**

**ROCHESTER SYRACUSE AUTO AUCTION**
1826 State Route 64-W • Waterloo, NY 13165
P: 315.539.5006  F: 315.539.9506
www.rsauauction.com

**Owner/General Manager/Fleet Lease Manager:** Scott Pranke  
**Assistant General Manager/Fleet Lease:** Marci Keear

**SALE DAY INFORMATION:**
Every Thursday Fleet Lease 4 PM, Dealer Vehicles 6 PM, Consignors and Features: Credit Acceptance / VRS, Consumer Portfolio Services, Emkay, Fleet Street Remarketing, Carvant Financial, Union Leasing, Wheels Inc., New City Funding, Mike Albert Leasing, Plus Other Bank Repo’s, & New and Used Car Dealer Consignment.

**STATE LINE AUTO AUCTION**
3430 Dickinson Ave • Greenville, NC 27834
www.statalineauto.com

**Owner:** Clark Stallings  
**General Manager:** Billy Willis  
**Assistant General Manager:** Kevin Stallings

**SALE DAY INFORMATION:**
Every Thursday at 9:30am. Monthly GSA Public Sale at 10:00am. Live Simulcast: Edge Pipeline. Online Bid Platforms: SmartAuction, OVE, OpenLane, Turn Auctions, Edge Pipeline. Consignor Notations Featuring: BB&T/RAF, SRG, Flexco, U-Haul, GSA, PFS, SECU, CARS and more! Members of: ServNet, NAA, NIADA, CIADA.